

«Director_First» «Director_Last»
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Mary Kay

April 10, 2012

Dear Jane,

I realize that you may not be selling right now, but I want to make sure you know all your options. The Company has notified me that it has been five months since your last wholesale order. As always, you only need to place one wholesale order every 12 months to remain a consultant. However, if you don't place an order this month your Applause® Magazine and other Company information will stop coming to you and, if you have any personal team members, you may lose them permanently and the commission they generate in the future. I would hate to see this happen.

To prevent that from happening, your minimum \$200 wholesale order needs to reach the company by the end of the month. You can order online anytime during the month until 8pm CST of the last business day of the month. Just log on to www.marykayintouch.com, and go to Online Ordering. I can also assist you with your order. Just give me a call.

When you became a consultant, you probably had a dream, a goal, or a desire for something different. If you are not achieving that right now, please call me and let's work on that together. I hope you will take advantage of the 50% discount, even if it is to order products for you, your family and gifts for others! By ordering \$200 wholesale now, you would also be eligible for the Earned Discount Privilege which allows you to order what you need, when you need it during the calendar month you place your order and the two following calendar months.

Make sure to check out the Limited Edition products available for your new Spring look! These products make the perfect gifts for friends, family, co-workers, teachers and more!! Stock up now for your own gift giving and selling!! Botanical Effects Skin Care is available now. Available now, look for Limited-Edition Mary Kay® Sun Care After-Sun Replenishing Gel, Mary Kay® The Art of Nature Collection, Mary Kay® Mint Blossom Pedicure Set, Thinking of You® Mother's Day Set, and SPF Updates for selected TimeWise® products! Go to the Mary Kay InTouch website for complete details and tools you can use to share these new products. Call me for more details.



You are still a part of our awesome unit and can order at anytime you choose for one year from your last order. Whether you are ready to get great training, start your business over, do something a little more or just want to see what is new, please call me. We'd love to have your support! Call me if you'd like to do a little something more! As always, I am here to support you in any way I can. Please always feel free to email me at dawnwilsonmk@verizon.net or call me at (610) 383-9541 if I can support you.

Love & Belief,



Dawn Wilson
Independent Senior Sales Director

«Director_Street», «Director_City» «Director_State» «Director_Zip»
Phone: «Director_Phone»
Email: «Director_Email»